

It's not a
tradeshow...
not even close



Two Days of Guaranteed Meetings & Networking with Pre-Qualified Public Works Directors



The Public Works Summit

NOVEMBER 2022

The Public Works Summit is a unique experience where you'll spend two days meeting with Directors you want to meet, and who are interested in meeting with you. There are no booths, no hassles—and best of all—no hoping that you get to meet a decision-maker.

Contact

DENISE PAPPAS

DPappas@endeavorb2b.com | 631.300.8317

DPWSummit.com



The Public Works Summit



The perfect prospect match starts here!

The Public Works Summit is your proven way to engage with decision-makers.

It is a unique event where you will share two days of private meetings and social activities with interested executives in the public works community.

HOW IT WORKS

We screen and interview all Public Work Directors applicants to understand what they need, what they want, and then provide a travel allowance for them to attend. It's a qualification process you won't find at any other industry event.

- ✓ You and your prospects will be matched with a custom agenda of meetings
- ✓ You will receive profiles of each prospect including their acquisition plans for the next 6 to 18 months
- ✓ Prospects will receive a description of the capabilities you provide

OUR PROPRIETARY MATCHING SYSTEM WILL GENERATE YOUR PERSONALIZED AGENDA

WHAT TO EXPECT

Small group product presentations

One-to-one meetings

Matched meals and memorable social activities with the prospects you want to meet, and who want to meet you

Contact

DENISE PAPPAS

DPappas@endeavorb2b.com

631.300.8317

SUPPLIER PARTICIPATION SPOTS ARE LIMITED

To ensure that the directors are seeing the range of products they've come to source within the 48-hour time frame, we limit the number of suppliers and product categories at our event.

- ✓ Your competition is also limited
- ✓ Take this opportunity to condense six months of sales meetings into two days of highly-focused meetings with the right decision-makers
- ✓ Don't miss out – reserve your space today

A Custom Agenda of Guaranteed Meetings

At the Public Works Summit, you will engage with participants who applied for admission. These attendees have been interviewed, vetted, and are actively seeking your solutions. Due to the unique format of this event, there is little time when you are not engaged in guaranteed meetings with decision-makers. By participating, you will meet and work with these high-quality prospects in a way that drives your business like no other event.

48 HOURS OF TIME WELL SPENT

Monday

12:00 - 5:00 p.m.	Summit Check-In
5:30 - 6:00 p.m.	Summit Welcome & Orientation
6:00 - 9:00 p.m.	Opening Night Matched Dinner followed by Night Cap

Tuesday

7:30 - 8:30 a.m.	Breakfast
8:35 - 10:20 a.m.	Small Group Product Presentations
10:20 - 10:40 a.m.	Coffee & Refreshment Break
10:40 - 11:50 p.m.	Small Group Product Presentations
12:00 - 12:55 p.m.	Matched Networking Lunch
1:00 - 1:55 p.m.	Interactive Roundtable Discussions
2:00 - 3:40 p.m.	Small Group Product Presentations
3:40 - 4:00 p.m.	Afternoon Refreshment Break
4:00 - 5:10 p.m.	Small Group Product Presentations
6:15 - 9:15 p.m.	Demo & Display Cocktail Reception followed by Special Evening Dinner

Wednesday

7:30 - 8:30 a.m.	Breakfast
8:40 - 11:40 a.m.	One-to-One Meetings
12:00 p.m.	Airport Departures Begin



"I liked the amount of quality time we as vendors have with key decision makers."



"I enjoyed how the Summit was designed so that everyone could interact with one another. The assigned seating at dinners and lunch was a great way to meet in a casual setting. Interacting with the vendors on a personal level and not just walking by a booth was amazing!"



The
Public Works
Summit

Contact
DENISE PAPPAS
DPappas@endeavorb2b.com | 631.300.8317

NOVEMBER 2022

PublicWorksSummit.com